

# ASBO-MD&DC

## PROFIT AND LOSS COMPARISON

July - September, 2017

	TOTAL	
	JUL - SEP, 2017	JUL - SEP, 2016 (PY)
<b>INCOME</b>		
01 DUES		
01.01 Members	17,665.00	15,370.00
01.02 Business Associates	3,900.00	5,000.00
01.03 Corporate	5,000.00	16,500.00
01.04 Other	50.00	
<b>Total 01 DUES</b>	<b>26,615.00</b>	<b>36,870.00</b>
02 INTEREST EARNED		
02.03 Checking	7.17	13.94
<b>Total 02 INTEREST EARNED</b>	<b>7.17</b>	<b>13.94</b>
03 ADVERTISEMENTS		
03.02 Web Site Advertising - Multiview	885.00	
03.04 Fall Conference Program	700.00	
<b>Total 03 ADVERTISEMENTS</b>	<b>1,585.00</b>	
04 SPONSORSHIPS		
04.01 Fall Conference	1,000.00	
<b>Total 04 SPONSORSHIPS</b>	<b>1,000.00</b>	
05 PROFESSIONAL DEVELOPMENT INCOME		
05.01 PD - Workshops/Foundation Crses/Cert/Workshops		
05.01.1 Foundations Courses	1,125.00	60.00
05.01.3 Workshops	140.00	855.00
<b>Total 05.01 PD - Workshops/Foundation Crses/Cert/Workshops</b>	<b>1,265.00</b>	<b>915.00</b>
05.02 Fall Conference		
05.02.1 Exhibits	10,645.00	9,425.00
05.02.2 Registration-Attendance	1,996.00	2,660.00
<b>Total 05.02 Fall Conference</b>	<b>12,641.00</b>	<b>12,085.00</b>
05.03 Spring Conference		
05.03.1 Exhibits	9,137.00	1,750.00
05.03.2 Registration-Attendance	520.00	-73.20
<b>Total 05.03 Spring Conference</b>	<b>9,657.00</b>	<b>1,676.80</b>
<b>Total 05 PROFESSIONAL DEVELOPMENT INCOME</b>	<b>23,563.00</b>	<b>14,676.80</b>
06 MISCELLANEOUS		
06.02 US Communities Rebate	11,883.60	11,648.47
06.05 Wilkes University		340.50
06.06 Strategic Partnership	0.00	
06.07 CEASOM Common Ground Rebate	1,392.20	322.20
<b>Total 06 MISCELLANEOUS</b>	<b>13,275.80</b>	<b>12,311.17</b>
<b>Total Income</b>	<b>\$66,045.97</b>	<b>\$63,871.91</b>
<b>GROSS PROFIT</b>	<b>\$66,045.97</b>	<b>\$63,871.91</b>
<b>EXPENSES</b>		
07 EXECUTIVE OFFICE		

	TOTAL	
	JUL - SEP, 2017	JUL - SEP, 2016 (PY)
07.05 Office Storage	114.00	104.00
07.06 Payroll Taxes	-303.37	
07.07 Salary	-3,965.55	
07.08 Travel and Meals	194.23	671.19
07.09 Contract-Administrative Assistant	9,000.00	10,000.00
07.10 Legal & Professional Fees	1,603.52	
<b>Total 07 EXECUTIVE OFFICE</b>	<b>6,642.83</b>	<b>10,775.19</b>
08 GENERAL ADMINISTRATION		
08.01 Audit		3,254.00
08.06 Board Meetings	600.00	
08.07 Conference Calls		0.00
08.08 Credit Card Trans Fees	653.86	1,482.18
08.09 Equipment/Maintenance		99.99
08.10 Liability Insurance	859.00	359.00
08.11 Office Supplies	14.82	1,219.72
08.12 Postage	69.86	82.72
08.13 Phone	107.15	105.33
08.14 Accounting Services	0.00	850.00
08.15 Bank Charges	226.84	
<b>Total 08 GENERAL ADMINISTRATION</b>	<b>2,531.53</b>	<b>7,452.94</b>
10-17 PROFESSIONAL DEVELOPMENT EXPENSES		
10 ASBO INTERNATIONAL-EXCOM		
10.01 Excom-Past President		
10.01.1 ASBOI AM&E Conference & Dues	1,207.96	
<b>Total 10.01 Excom-Past President</b>	<b>1,207.96</b>	
10.02 Excom-President		
10.02.2 ASBOI AM&E Conference & Dues	885.00	2,235.09
<b>Total 10.02 Excom-President</b>	<b>885.00</b>	<b>2,235.09</b>
10.03 Excom-President Elect		
10.03.2 ASBOI AM&E Conference & Dues	1,125.95	
<b>Total 10.03 Excom-President Elect</b>	<b>1,125.95</b>	
10.04 Excom-Secretary		
10.04.1 ASBOI AM&E Conference & Dues	1,227.20	
<b>Total 10.04 Excom-Secretary</b>	<b>1,227.20</b>	
10.05 Excom-Treasurer		
10.05.1 ASBOI AM&E Conference & Dues	1,068.95	
<b>Total 10.05 Excom-Treasurer</b>	<b>1,068.95</b>	
<b>Total 10 ASBO INTERNATIONAL-EXCOM</b>	<b>5,515.06</b>	<b>2,235.09</b>
11 COMMITTEE MEETINGS		
11.01 Conference Arrangements	0.00	
11.02 Exhibits	92.24	16.20
11.12 BIG Forums/CFO Meetings		-30.00
<b>Total 11 COMMITTEE MEETINGS</b>	<b>92.24</b>	<b>-13.80</b>
13 PRESIDENT'S LEADERSHIP FUND		
13.01 Leadership Conference - Summer	0.00	8,233.08
<b>Total 13 PRESIDENT'S LEADERSHIP FUND</b>	<b>0.00</b>	<b>8,233.08</b>
15 PROFESSIONAL DEVELOPMENT AWARDS		

	TOTAL	
	JUL - SEP, 2017	JUL - SEP, 2016 (PY)
15.02 Faye Miller Award		4,050.00
15.03 Paul B Bell Award	225.00	
<b>Total 15 PROFESSIONAL DEVELOPMENT AWARDS</b>	<b>225.00</b>	<b>4,050.00</b>
16 SCHOLARSHIPS		
16.05 Jacobus Student Scholarships	2,500.00	4,000.00
<b>Total 16 SCHOLARSHIPS</b>	<b>2,500.00</b>	<b>4,000.00</b>
17 WORKSHOPS & FOUNDATION COURSES		
17.02 Foundation Courses	360.63	0.00
<b>Total 17 WORKSHOPS &amp; FOUNDATION COURSES</b>	<b>360.63</b>	<b>0.00</b>
<b>Total 10-17 PROFESSIONAL DEVELOPMENT EXPENSES</b>	<b>8,692.93</b>	<b>18,504.37</b>
18-22 PUBLIC RELATIONS		
19 CEASOM		
19.01 CEASOM Dues	300.00	300.00
19.04 Registration for Teachers of the Year at Common Ground	1,150.00	
<b>Total 19 CEASOM</b>	<b>1,450.00</b>	<b>300.00</b>
20 ONLINE RESOURCES		
20.08 Web Site	150.00	209.40
<b>Total 20 ONLINE RESOURCES</b>	<b>150.00</b>	<b>209.40</b>
22 TEACHER OF THE YEAR ANNUAL BANQUET		1,150.00
<b>Total 18-22 PUBLIC RELATIONS</b>	<b>1,600.00</b>	<b>1,659.40</b>
23-24 CONFERENCES		
23 FALL CONFERENCE		
23.01 Name Badges/Supplies		550.00
23.04 Speakers (Keynote & LEA Teacher of the Year)	2,500.00	3,750.00
<b>Total 23 FALL CONFERENCE</b>	<b>2,500.00</b>	<b>4,300.00</b>
24 SPRING CONFERENCE		
24.01 General - Facilities		
24.01.3 Awards & Gifts		1,399.50
<b>Total 24.01 General - Facilities</b>		<b>1,399.50</b>
24.04 Golf Tournament	0.00	793.95
24.05 Meals		
24.05.4 Dine Around		740.00
<b>Total 24.05 Meals</b>		<b>740.00</b>
24.06 Printing		
24.06.1 Misc Printing & Signage		1,785.19
24.06.2 Program Printing		560.68
<b>Total 24.06 Printing</b>		<b>2,345.87</b>
24.08 Rental of Hotel		0.00
<b>Total 24 SPRING CONFERENCE</b>	<b>0.00</b>	<b>5,279.32</b>
<b>Total 23-24 CONFERENCES</b>	<b>2,500.00</b>	<b>9,579.32</b>
Uncategorized Expense		48.90
<b>Total Expenses</b>	<b>\$21,967.29</b>	<b>\$48,020.12</b>
NET OPERATING INCOME	<b>\$44,078.68</b>	<b>\$15,851.79</b>
OTHER EXPENSES		
Other Miscellaneous Expense	0.00	
Reconciliation Discrepancies		-0.10

	TOTAL	
	JUL - SEP, 2017	JUL - SEP, 2016 (PY)
<b>Total Other Expenses</b>	<b>\$0.00</b>	<b>\$ -0.10</b>
NET OTHER INCOME	\$0.00	\$0.10
NET INCOME	\$44,078.68	\$15,851.89