

ASBO-MD&DC

BALANCE SHEET COMPARISON

As of April 30, 2017

	TOTAL	
	AS OF APR 30, 2017	AS OF APR 30, 2016 (PY)
ASSETS		
Current Assets		
Bank Accounts		
Certificate of Deposit - Suntrust	108,649.21	108,649.21
Checking - M&T Bank	220,325.27	337,023.31
Money Market - PNC Bank	207,993.41	207,780.40
Total Bank Accounts	\$536,967.89	\$653,452.92
Accounts Receivable		
Accounts Receivable (A/R)	0.00	0.00
Bad Debt Allowance	0.00	0.00
Total Accounts Receivable (A/R)	0.00	0.00
Total Accounts Receivable	\$0.00	\$0.00
Other Current Assets		
Prepaid Expenses	0.00	859.00
Total Other Current Assets	\$0.00	\$859.00
Total Current Assets	\$536,967.89	\$654,311.92
TOTAL ASSETS	\$536,967.89	\$654,311.92
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
Accounts Payable	0.00	0.00
Deferred Revenue	0.00	0.00
FY13 Paul Bell	0.00	0.00
Total Other Current Liabilities	\$0.00	\$0.00
Total Current Liabilities	\$0.00	\$0.00
Total Liabilities	\$0.00	\$0.00
Equity		
Fund Balance	415,760.75	415,760.75
Retained Earnings	66,873.15	21,126.07
Net Income	54,333.99	217,425.10
Total Equity	\$536,967.89	\$654,311.92
TOTAL LIABILITIES AND EQUITY	\$536,967.89	\$654,311.92

ASBO-MD&DC
PROFIT AND LOSS COMPARISON
 July 2016 - April 2017

	TOTAL	
	JUL 2016 - APR 2017	JUL 2015 - APR 2016 (PY)
INCOME		
01 DUES		
01.01 Members	36,590.00	30,007.50
01.02 Business Associates	14,260.00	10,540.00
01.03 Corporate	30,100.00	22,600.00
01.04 Other		6,641.73
01.05 Organizational Dues	0.00	
Total 01 DUES	80,950.00	69,789.23
02 INTEREST EARNED		
02.03 Checking	40.33	47.21
02.04 Money Market	171.45	1,077.54
Total 02 INTEREST EARNED	211.78	1,124.75
03 ADVERTISEMENTS		
03.01 Electronic Newsletter	540.00	
03.02 Web Site Advertising - Multiview		2,495.41
03.03 ASBO Matters Journal		365.00
03.04 Fall Conference Program	1,350.00	
03.05 Spring Conference Program	175.00	1,325.00
Total 03 ADVERTISEMENTS	2,065.00	4,185.41
04 SPONSORSHIPS		
04.01 Fall Conference	1,000.00	500.00
04.02 Spring Conference	2,500.00	12,535.00
04.03 Brice&Shirley Phillips Award		2,500.00
Total 04 SPONSORSHIPS	3,500.00	15,535.00
05 PROFESSIONAL DEVELOPMENT INCOME		
05.01 PD - Workshops/Foundation Crses/Cert/Workshops		0.00
05.01.1 Foundations Courses	4,280.00	7,130.00
05.01.3 Workshops	717.50	2,020.00
Total 05.01 PD - Workshops/Foundation Crses/Cert/Workshops	4,997.50	9,150.00
05.02 Fall Conference		
05.02.1 Exhibits	13,650.00	12,395.00
05.02.2 Registration-Attendance	13,105.00	24,075.28
Total 05.02 Fall Conference	26,755.00	36,470.28
05.03 Spring Conference		
05.03.1 Exhibits	72,062.50	150,837.50
05.03.2 Registration-Attendance	35,474.80	47,771.00
05.03.3 Golf Tournament	3,340.00	4,865.00
Total 05.03 Spring Conference	110,877.30	203,473.50
Total 05 PROFESSIONAL DEVELOPMENT INCOME	142,629.80	249,093.78
06 MISCELLANEOUS		
06.01 Sponsorships - General	550.00	1,552.54

	TOTAL	
	JUL 2016 - APR 2017	JUL 2015 - APR 2016 (PY)
06.02 US Communities Rebate	40,586.29	51,348.34
06.05 Wilkes University	846.97	715.24
06.06 Strategic Partnership		15,000.00
06.07 CEASOM Common Ground Rebate	822.20	
Total 06 MISCELLANEOUS	42,805.46	68,616.12
Uncategorized Income	0.00	
Total Income	\$272,162.04	\$408,344.29
GROSS PROFIT	\$272,162.04	\$408,344.29
EXPENSES		
07 EXECUTIVE OFFICE		
07.05 Office Storage	862.00	866.65
07.06 Payroll Taxes	4,155.66	4,164.84
07.07 Salary	51,750.00	51,750.00
07.08 Travel and Meals	6,777.18	6,111.40
07.09 Contract-Administrative Assistant	27,500.00	12,919.50
Total 07 EXECUTIVE OFFICE	91,044.84	75,812.39
08 GENERAL ADMINISTRATION		
08.01 Audit	6,195.70	
08.02 Form 990 Prep & Submission	1,400.00	
08.03 Awards & Gifts	230.00	1,232.71
08.04 President's Awards-Plaques	565.00	
08.06 Board Meetings	171.88	621.73
08.07 Conference Calls	0.00	219.63
08.08 Credit Card Trans Fees	6,049.44	9,232.67
08.09 Equipment/Maintenance	1,941.23	1,332.37
08.10 Liability Insurance	359.00	1,859.00
08.11 Office Supplies	3,278.86	1,176.54
08.12 Postage	500.94	1,177.22
08.13 Phone	842.45	1,023.18
08.14 Accounting Services	4,039.95	2,500.00
08.15 Bank Charges		212.06
Total 08 GENERAL ADMINISTRATION	25,574.45	20,587.11
10-17 PROFESSIONAL DEVELOPMENT EXPENSES		
10 ASBO INTERNATIONAL-EXCOM		
10.01 Excom-Past President		
10.01.1 ASBOI AM&E Conference & Dues		2,621.61
10.01.2 ASBOI Leadership Conference		1,439.75
Total 10.01 Excom-Past President		4,061.36
10.02 Excom-President		
10.02.2 ASBOI AM&E Conference & Dues	2,235.09	2,732.70
Total 10.02 Excom-President	2,235.09	2,732.70
10.03 Excom-President Elect		
10.03.1 ASBO Affiliates		157.87
10.03.2 ASBOI AM&E Conference & Dues		1,451.28
10.03.3 ASBOI Leadership Conference		1,483.05
Total 10.03 Excom-President Elect		3,092.20
10.04 Excom-Secretary		

	TOTAL	
	JUL 2016 - APR 2017	JUL 2015 - APR 2016 (PY)
10.04.1 ASBOI AM&E Conference & Dues	2,315.10	2,283.25
10.04.2 ASBOI Leadership Conference	602.96	1,776.74
Total 10.04 Excom-Secretary	2,918.06	4,059.99
10.05 Excom-Treasurer		
10.05.1 ASBOI AM&E Conference & Dues	3,135.60	2,776.97
10.05.2 ASBOI Leadership Conference	0.00	
Total 10.05 Excom-Treasurer	3,135.60	2,776.97
10.06 Excom-Vice President		
10.06.1 ASBOI AM&E Conference & Dues	0.00	183.00
10.06.2 ASBOI Leadership Conference	2,141.48	
Total 10.06 Excom-Vice President	2,141.48	183.00
10.07 Executive Director -ASBOI		
10.07.1 ASBOI AM&E Conference & Dues	225.00	
10.07.2 ASBOI Leadership		1,810.58
Total 10.07 Executive Director -ASBOI	225.00	1,810.58
Total 10 ASBO INTERNATIONAL-EXCOM	10,655.23	18,716.80
11 COMMITTEE MEETINGS		
11.01 Conference Arrangements	43.91	501.15
11.02 Exhibits	57.26	43.33
11.03 Liaison Meeting		3,200.00
11.05 Professional Development	256.88	97.82
11.07 Jacobus Student Scholarships		275.55
11.08 Technology Planning&Development - ASAE		246.00
11.12 BIG Forums/CFO Meetings	606.00	1,542.93
Total 11 COMMITTEE MEETINGS	964.05	5,906.78
13 PRESIDENT'S LEADERSHIP FUND		
13.01 Leadership Conference - Summer	8,233.08	943.00
13.03 Liaison & Alt Liaison Gift		250.00
13.05 Shirts/Volunteer Gifts		1,441.74
Total 13 PRESIDENT'S LEADERSHIP FUND	8,233.08	2,634.74
15 PROFESSIONAL DEVELOPMENT AWARDS		
15.02 Faye Miller Award	4,050.00	4,331.82
15.03 Paul B Bell Award	700.00	
Total 15 PROFESSIONAL DEVELOPMENT AWARDS	4,750.00	4,331.82
16 SCHOLARSHIPS		
16.01 Fall Conference Scholarships - Liaisons & Alt.		2,380.00
16.03 Fall Scholarships-Two for One (discont 6/2012)	2,916.00	
16.05 Jacobus Student Scholarships	6,500.00	8,500.00
Total 16 SCHOLARSHIPS	9,416.00	10,880.00
17 WORKSHOPS & FOUNDATION COURSES		
17.01 Workshops		1,451.50
17.02 Foundation Courses	3,347.22	3,027.53
Total 17 WORKSHOPS & FOUNDATION COURSES	3,347.22	4,479.03
Total 10-17 PROFESSIONAL DEVELOPMENT EXPENSES	37,365.58	46,949.17
18-22 PUBLIC RELATIONS		
19 CEASOM		
19.01 CEASOM Dues	300.00	300.00

	TOTAL	
	JUL 2016 - APR 2017	JUL 2015 - APR 2016 (PY)
19.04 Registration for Teachers of the Year at Common Ground		2,700.00
Total 19 CEASOM	300.00	3,000.00
20 ONLINE RESOURCES		
20.01 Big Head Media		455.40
20.07 Database Enhancement-Registrar	468.00	
20.08 Web Site	1,259.40	1,374.95
Total 20 ONLINE RESOURCES	1,727.40	1,830.35
21 PUBLICATIONS		
21.01 Advertising Brochure		284.27
21.02 ASBO Information Brochures		657.94
21.03 Constant Contact		468.00
21.05 Newsletters		1,500.00
Total 21 PUBLICATIONS		2,910.21
22 TEACHER OF THE YEAR ANNUAL BANQUET	1,150.00	1,150.00
Total 18-22 PUBLIC RELATIONS	3,177.40	8,890.56
23-24 CONFERENCES		
23 FALL CONFERENCE		
23.01 Name Badges/Supplies	1,481.34	306.79
23.02 Printing (Program)	2,150.32	2,011.81
23.03 Rental of Facilities	21,382.00	14,297.87
23.04 Speakers (Keynote & LEA Teacher of the Year)	7,500.00	4,097.87
Total 23 FALL CONFERENCE	32,513.66	20,714.34
24 SPRING CONFERENCE		
24.01 General - Facilities		
24.01.1 Attendees Gift	5,650.00	
24.01.3 Awards & Gifts	-0.50	133.44
24.01.5 Door Prizes		200.00
24.01.8 Mobile App	2,885.00	5,275.00
24.01.9 Mobile Conference App	5,275.00	
Total 24.01 General - Facilities	13,809.50	5,608.44
24.02 Entertainment		
24.02.1 Gala at OCCC		600.00
24.02.3 Phillips		400.00
Total 24.02 Entertainment		1,000.00
24.04 Golf Tournament	793.95	
24.05 Meals		
24.05.4 Dine Around	500.00	0.00
24.05.6 Phillips		4,455.00
Total 24.05 Meals	500.00	4,455.00
24.06 Printing		
24.06.1 Misc Printing & Signage	2,204.19	8.48
24.06.2 Program Printing	560.68	
Total 24.06 Printing	2,764.87	8.48
24.07 Rental of Convention Center		3,754.00
24.08 Rental of Hotel	0.00	
24.10 Speakers		
24.10.1 General Session		2,750.00

	TOTAL	
	JUL 2016 - APR 2017	JUL 2015 - APR 2016 (PY)
24.10.2 Keynote Speaker	10,235.00	
Total 24.10 Speakers	10,235.00	2,750.00
Total 24 SPRING CONFERENCE	28,103.32	17,575.92
Total 23-24 CONFERENCES	60,616.98	38,290.26
Uncategorized Expense	48.90	
Total Expenses	\$217,828.15	\$190,529.49
NET OPERATING INCOME	\$54,333.89	\$217,814.80
OTHER EXPENSES		
Other Miscellaneous Expense		390.00
Reconciliation Discrepancies	-0.10	-0.30
Total Other Expenses	\$ -0.10	\$389.70
NET OTHER INCOME	\$0.10	\$ -389.70
NET INCOME	\$54,333.99	\$217,425.10